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Development Director

Enabling Sustainable and Low Carbon Mobility through Next Generation Materials



This is Dow

2021 NET SALES
\$55B

EMPLOYEES
~35,700

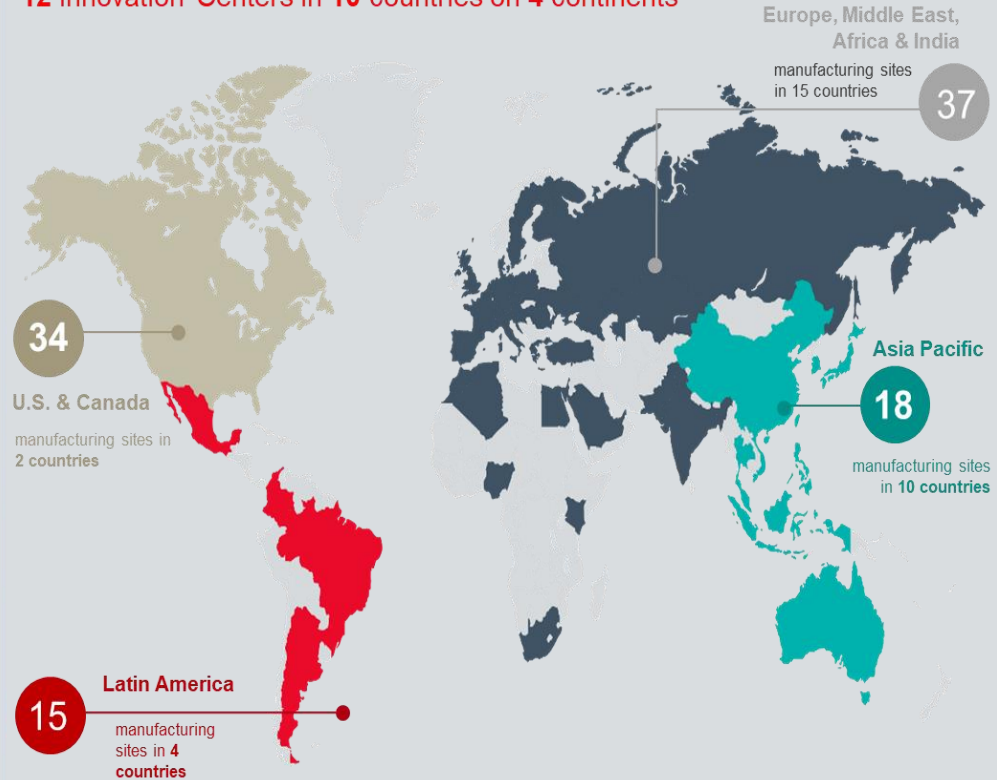
MANUFACTURING SITES
104

GLOBAL REACH
in which Dow manufactures products in
31 countries

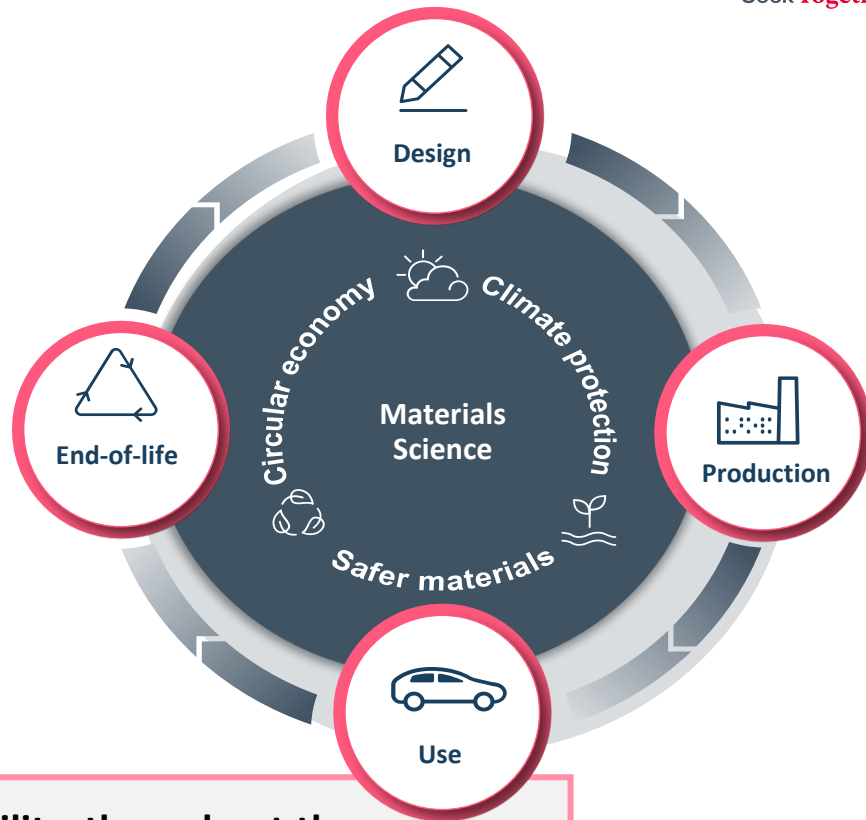
Global, fully back-integrated supplier

- Silicones
- Polyolefin elastomers
- Polyurethanes
- Acrylics
- Specialty chemicals

104 manufacturing sites in **31** countries
12 Innovation Centers in **10** countries on **4** continents



Mobility and Material Science Technology Trends



All under pinned by Sustainability, throughout the vehicle life cycle

CTM (Cell to Module to Pack)

Structural Adhesive

Between cells, between cells and side plates

Electrical insulating coating

Inside the lower shell and the outer surface of the battery cell

Thermally conductive gap filler

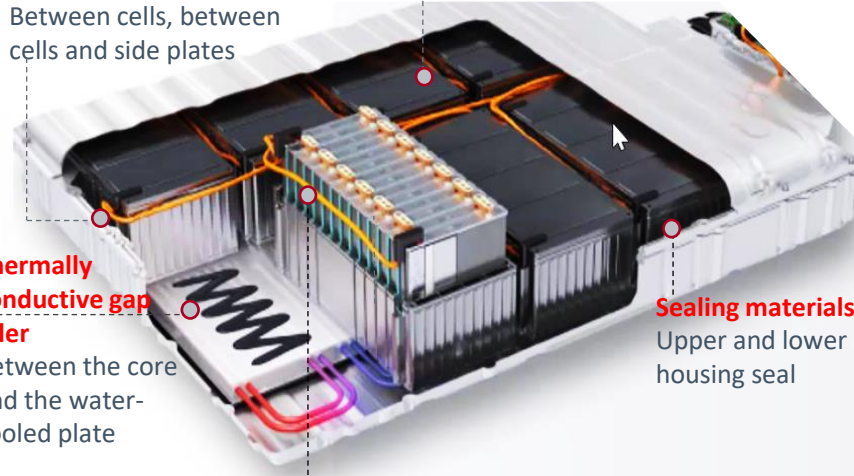
Between the core and the water-cooled plate

Sealing materials

Upper and lower housing seal

Anti-thermal runaway material

On the inner diaphragm of the battery cell



CTP (Cell to Pack)

Foaming and potting adhesives

Column cell filling

Electrical insulating coating

Inside the lower shell and the outer surface of the battery cell

Sealing materials

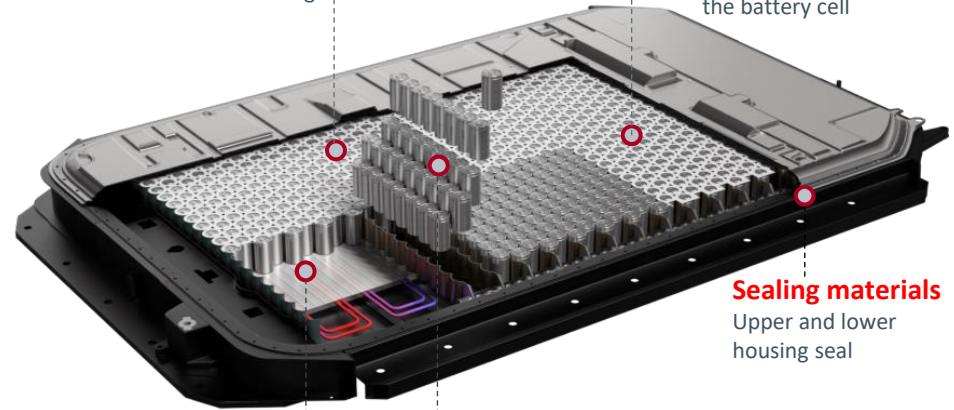
Upper and lower housing seal

Structural adhesive

Between the core and the base plate

Anti-thermal runaway material

On the inner diaphragm of the battery cell



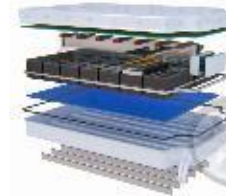
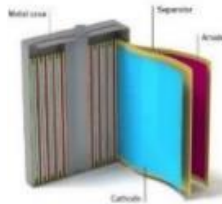
Enabling new generation battery assembly for improved efficiency and performance requires material science innovation to address unique challenges

The root causes

Puncture (60-70%)

Overcharge (20-30%)

System failure (10-20%)



Raw materials

Electric core

Module

Battery Pack

Whole car

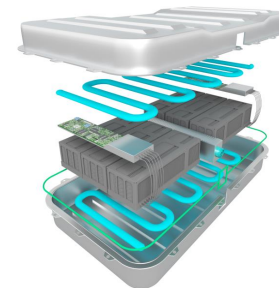
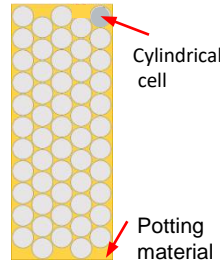
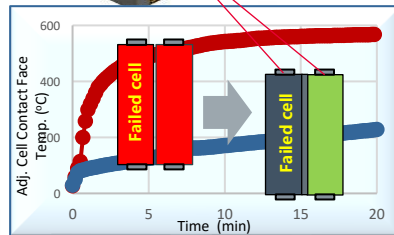
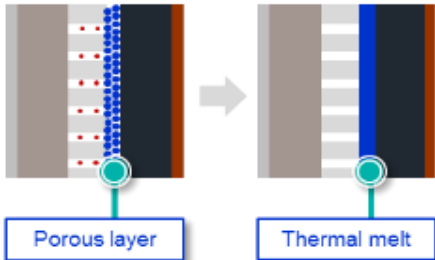
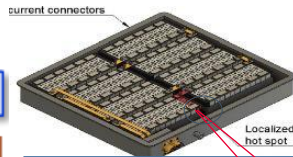
Thermal Response Technology

Thermal Insulation & Thermal barrier technologies

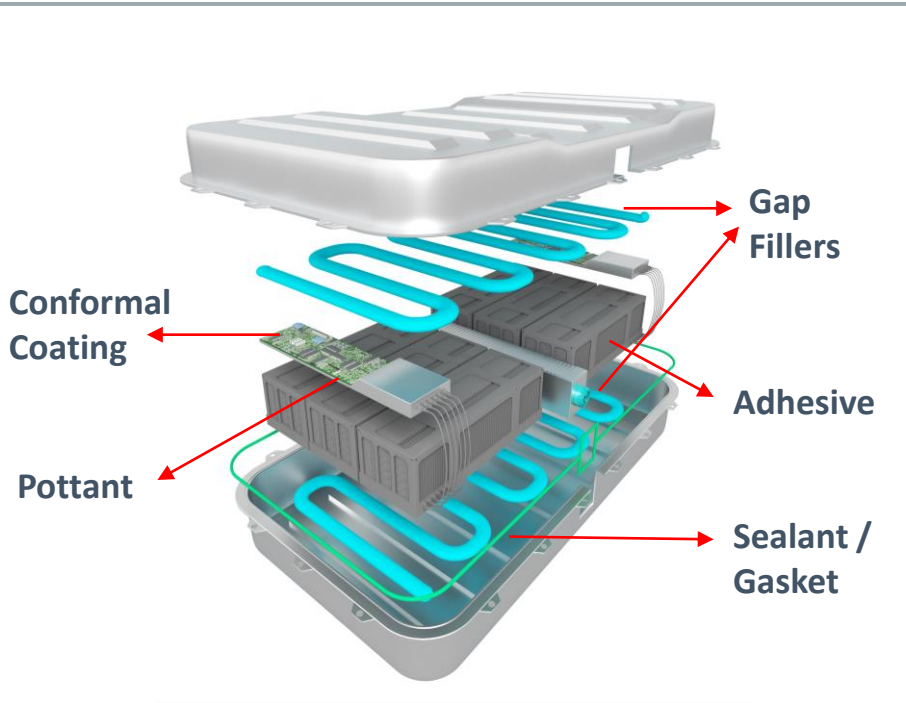
Thermal Conductive & Structural Enhancement Technologies

Structural Reinforced Filled Foam

Innovation: Separator shut-down

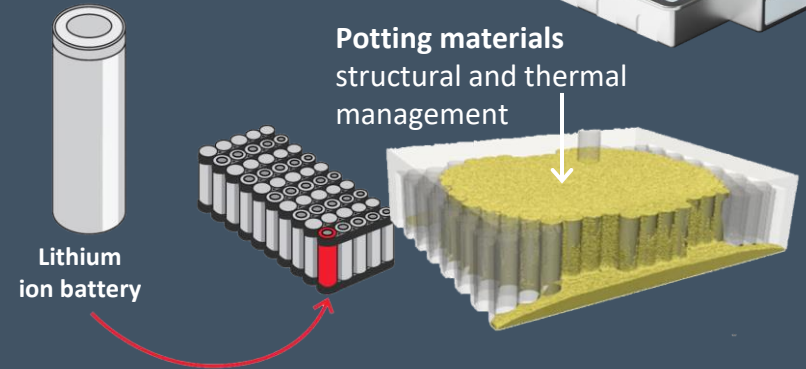
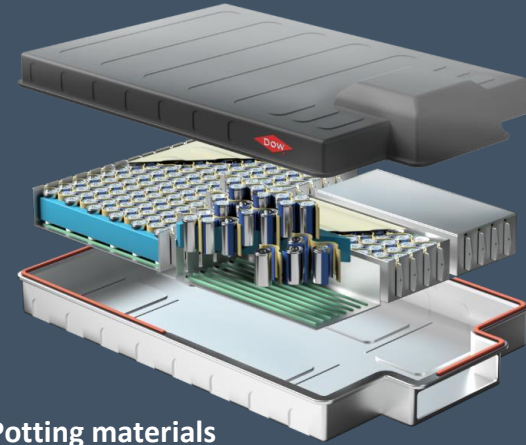


Battery Assembly – Developments in Protection Technologies



Advanced Potting Resins

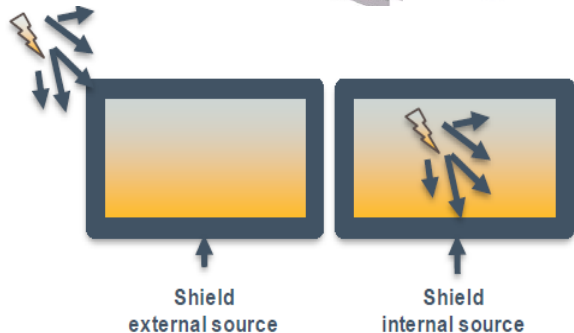
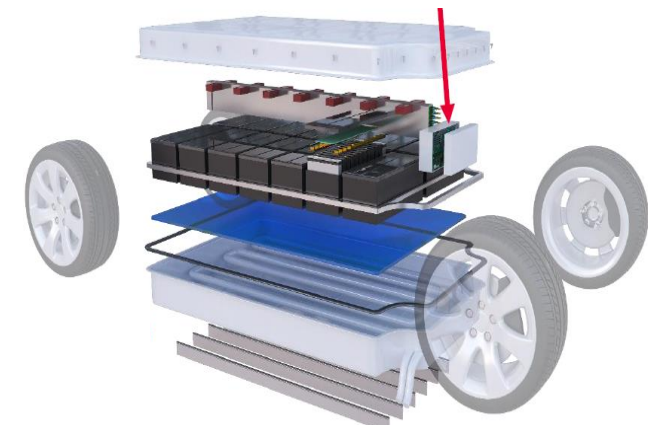
- Lower viscosity
- Balancing rheo-mechanical properties
- Different polymers for desired properties



Enabling effective heat management across battery pack, battery management and other control systems

Connectivity – Managing EMI In EV, Autonomous Vehicles

Electrically Conductive Material for Grounding and Shielding



High Performance Silicones for EMI Protection

- ✓ **Stable performance** under harsh environments
 - UV, high temperature, solvent, water, humidity
- ✓ **EMI shielding** over wide range of frequencies
- ✓ **Stress Relief:** Vibration damping

Radar

Camera



Lightweighting – How can we achieve more with less?

Challenge: Delivering CO₂ Emission Targets by lightweighting for ICE & HEV*

95 g/km by 2021

59 g/km by 2030



Lightweighting

**Plastics & Composite
Materials to
replace Metal**

**Bitumen pad
replacement**

**Downgauging
engine
compartments**

**Lower Density
Materials**

**Aluminum /
Magnesium to
replace Steel**

*CO₂ emission standards for passenger cars in EU; www.theICCT.org

Long history of TPO in Automotive Interior/Exterior Applications



Seek Together™



1970s

Plastic Bumper

- Lightweighting- Fuel efficiency
- Safety
- Multi design-low cost



1980s

Limited Application of TPO

- Balance of stiffness-toughness
- Flowability
- Paintability



1990s

TPO for Exterior Application

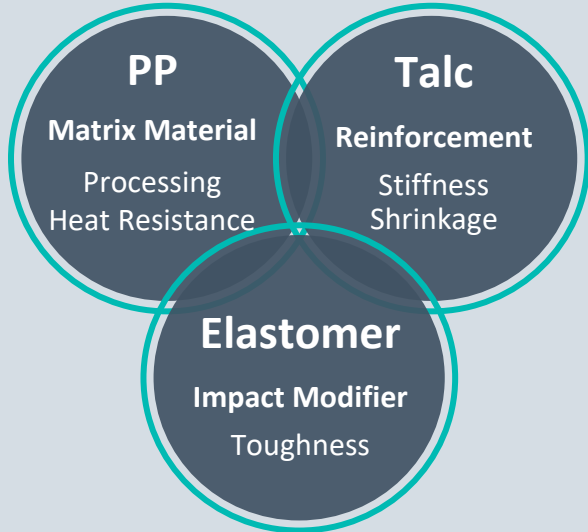
- Replacement of EPDM by POE
- Better overall materials properties and processability



2000s

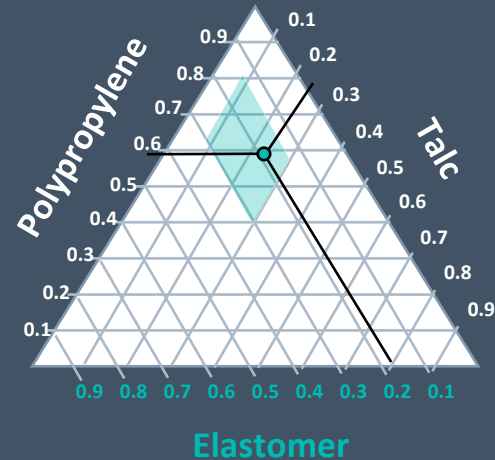
TPO for Interior Application

- Better properties
- More safe and comfortable



Wide range of Thermoplastic Polyolefin (TPO) compound design options

Balancing melt flow, modulus, toughness and thermal expansion characteristics



Weight Reduction Enabled by New Generation Polyolefin Elastomers

Thermoplastic Polyolefin (TPO) Compounds in Automotive



- Interior applications**
Instrument & door panels, pillars, air-bag covers
- Exterior applications**
Bumper fascia, trim, rocker panels, tail gate

Enables Lightweighting Strategies in Automotive Plastic Parts

Lower Density

Metal Replacement

Thin Walling

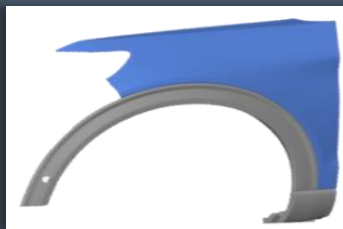
Foaming

> 25% Weight Reduction by Replacing Metal with TPO SUV Front Fender Example



4.4kg Steel Fender Design

- 4 Pieces of Stamped Steel
- 33 Fasteners



3.2kg TPO Fender Design

- 3.0mm Class A Surface TPO outer
- 9 Fasteners

Other Benefits

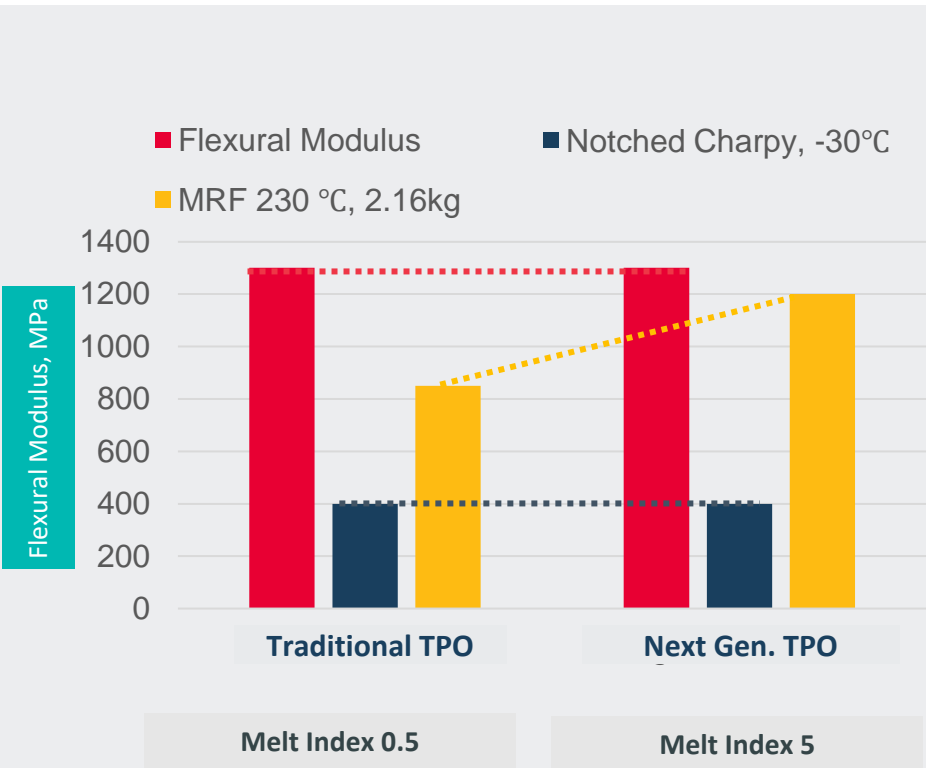
Cost Reduction > 8%

Part/Assembly reduction

Design Freedom

Remove all metal forming constraints

Balance between higher toughness and fluidity contributes to lightweight interiors and exteriors



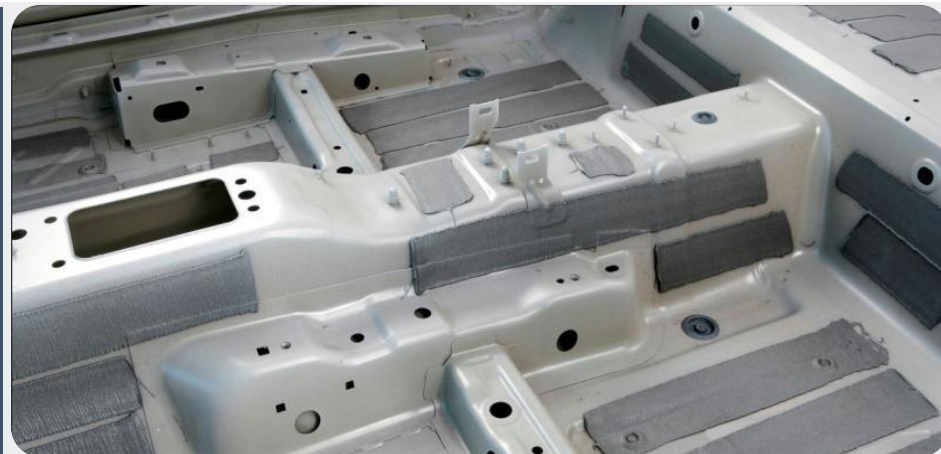
Component	wt%
25 MFR ICP	65
Elastomer	15
Talc	20

Lightweighting

LASD (Liquid Applied Sound Dampener)

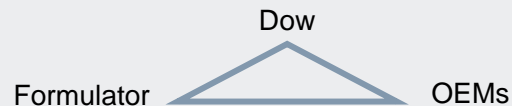


Seek Together™



Solution introduction based on value proposition

- ❖ Weight reduction
- ❖ Excellent sound damping performance
- ❖ Faster model redesign and line flexibility



Industry or environment impact with Quantified benefits

- 35% lighter weight*
- 1.2 million MT CO₂ emission saved**

*Vs bitumen pad

** with an addressable market for LASD of 38 million vehicles, assuming a 12-year lifetime, an annual average of 12,000-mile travel distance

Lightweighting

Materials produced with lower environmental impact



Seek Together™

Comparative Life Cycle Assessment (LCA) from cradle to gate

EPDM material for weatherseals, hoses and belts



Nordel™
EPDM by **DOW**

24%

less cumulative energy demand to make 1 kg of NORDEL EPDM vs. 1 kg of Ziegler-Natta solution EPDM.

45%

Less smog

69%

Less ozone depletion

37%

Less acidification

39%

Less CO₂ emissions

55%

Less eutrophication

NORDEL™ EPDM production by Advanced Molecular Catalyst technology has a significantly **lower environmental impact** than Ziegler-Natta solution EPDM



ISCC*+ Mass Balance Approach: Sustainable Polyurethane Foams



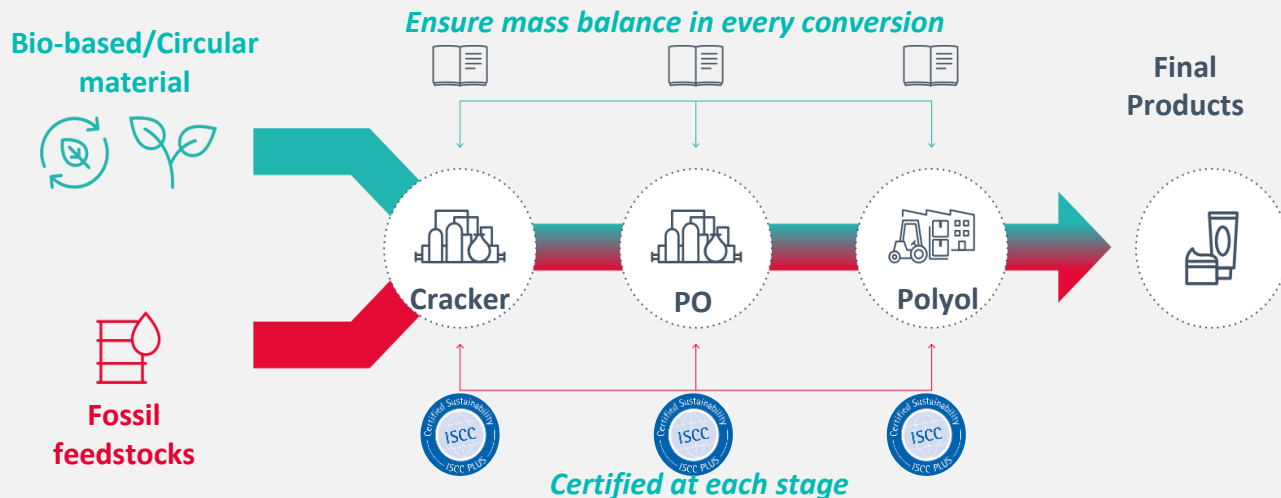
Seek Together™



ISCC+ certification:

- The first worldwide accepted sustainability certification program for bio-based and circular (recycled) raw materials
- Provides a solid proof of traceability towards a sustainable source across the whole supply chain with rigorous mass balance approach

Advanced technologies for circular and bio-based materials



Chemical Recycling – Renuva™, realizing circularity of PU foams

Imagine stacking all mattresses discarded in Europe in 2017...



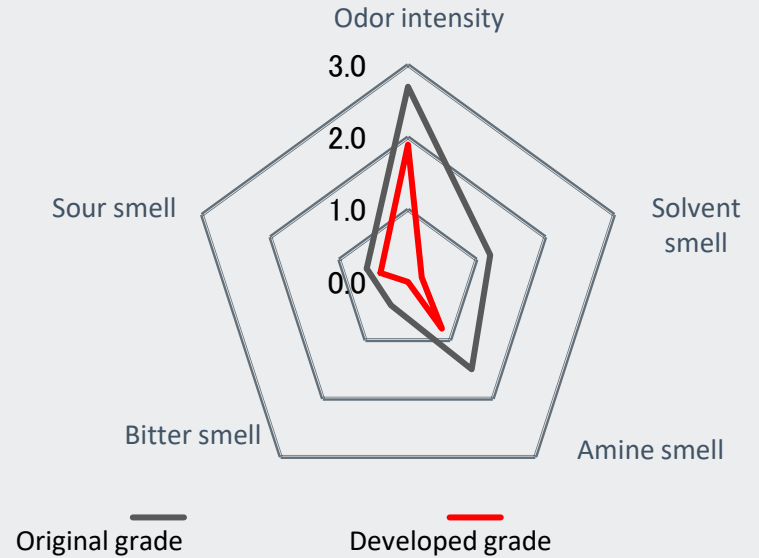
... covers the distance from Paris to New York



Low Odor Seat – New Gen PU systems, for interior design quality



Odor Improvement of Developed Seating Foam



3D Loop – Recycling Solution for Mobility Seating & Mattress

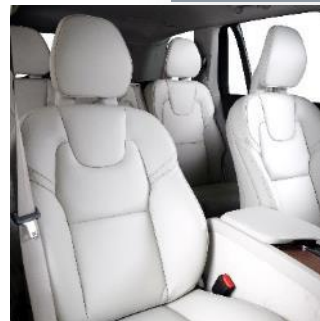
POE FOR 3D LOOP



3D Loop Benefits

- Easy clean (Covid-19 concern)
- Highly breathable
- Heat management
- Low VOC/odor
- Recyclable

Key Applications



Novel Material Science Solution for Comfort and Safe Interior

Synthetic Leather for Interiors

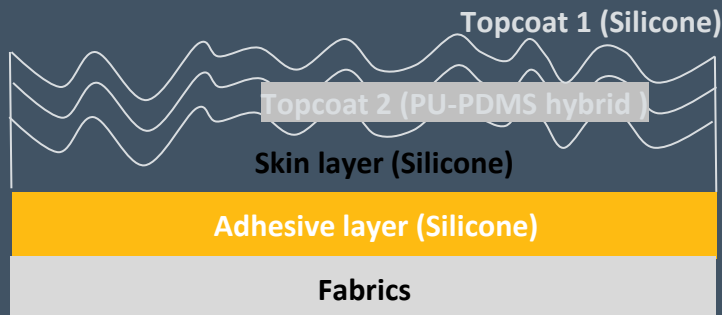


World's First Si-leather for Automotive

Partnership
With an OEM



Interior: Seat, door panels, armrest....



Multi-layer laminate structure

The 4S of LUXSENSE™

- Sense of **SUSTAINABILITY** (no plasticizer, harmful solvents and contributes to animal welfare,...)
- Sense of **SIGHT** (easy to clean, bright colors,..)
- Sense of **SMELL** (odor free, low VOC)
- Sense of **TOUCH** (skin-feel soft touch, skin friendly,..)

Q&A

